**ASSIGNMENT NO 1**

**BUSINESS PROCESS AND ITS DOMAIN**

**Business process**

A business process is a collection of linked tasks which find their end in the delivery of a service or product to a client. A business process has also been defined as a set of activities and tasks that, once completed, will accomplish an organizational goal.

**Business process Example**

A specific event in a chain of structured business activities. The event typically changes the state of data and/or a product and generates some type of output. Examples of business processes include receiving orders, invoicing, shipping products, updating employee information, or setting a marketing budget.

**Process of an Organization**

The Organizational Process. Organizing, like planning, must be a carefully worked out and applied process. This process involves determining what work is needed to accomplish the goal, assigning those tasks to individuals, and arranging those individuals in a decision‐making framework (organizational structure).

**Process Domain**

A business process domain is a logical grouping of business systems dedicated to a common purpose. Such systems may be geographically co-located, thus emphasizing their purpose; or they may be grouped by some other constraint, such as a common systems availability target.

**Business process flow**

Business process flows are representations of your business processes and are displayed visually in Dynamics 365 as a heading across the top of an entity form. A business process flow is composed of Stages, and within each stage there are Steps to complete which are fields.

**Business process activity**

A business process or business method is a collection of related, structured activities or tasks that in a specific sequence produces a service or product (serves a particular business goal) for a particular customer or customers.

**Business process map**

Business process mapping refers to activities involved in defining what a business entity does, who is responsible, to what standard a business process should be completed, and how the success of a business process can be determined.

**Business process flow diagram**

Business Flow Diagram is a graphical notation which clarifies the order of each step and the person in charge etc. It is also called Business Process Flow Chart, or Flow Chart. Business Process Diagram (BPD), Business Flow Diagram (BFD), Work Flow Architecture (WFA).

**Hierarchy of Business Process Domains**

* **Enterprise domain**. An enterprise domain, such as CRM, Employee Management, and Partner Management, or a particular industry, is a grouping of business processes from the perspective of an entire enterprise. An enterprise domain includes multiple functional domains. For example, within the CRM enterprise domain there are the Sales, Marketing, and Service functional domains.
* **Functional domain**. A functional domain, such as Sales, applies to a typical business unit within a company, such as the Sales organization. The Sales functional domain includes multiple process domains, such as Sales Execution, Quote and Order Management, and Sales Pipeline Management.
* **Process domain**. A process domain, such as Sales Execution, provides another degree of specificity, grouping business processes logically by activity. The Sales Execution process domain includes business processes for Account Management, Lead Management, and Opportunity management. In this way, the Account Management business processes fit into the Sales Execution process domain, within the functional domain of Sales, within the CRM enterprise domain.

**Figure**

Below figure shows the Account Management business processes along with the other business processes that fall into the Sales Execution process domain.

